

„Port of Bar“ H.Co. – Bar is hereby announcing

PUBLIC INVITATION

for submitting bids for selection of most favorable bidder:

1.

Delivery, assembly, testing and preparation for service of mobile harbor crane (1 unit) for handling Panamax-type ships. The mobile harbor crane should have the following basic features:

- the permissible load of the crane during operation with grab on 26m outreach has to be higher than 36 t
- "Maximum lift capacity" (rated load) exceeding 100t;
- load generated by the crane (transferred to the surface), on ground unit at the most adverse load must be lower than 4 t/m².

Basic bid should refer to the mobile harbor crane which, beside previously mentioned features, must fulfill the following conditions:

- to be rubber-tyred;
- to have diesel engine as a main drive;
- to have four-rope drive for lifting operations;
- to be equipped with rotating hook.

The bid is to contain the following options:

- additional equipment for possibility to use Port of Bar energy source;
- all systems that are not standard equipment of the crane. For optional systems offered, information on the use and expected effects of the application should be provided
- set of priority spare parts for mobile harbor crane and grabs.

Unit bid shall be currently advertised and produced model with all the latest standard features whether or not called for in these specifications. Standard equipment shall be defined in current manufacturer's literature.

2.

Delivery, assembly, testing and preparation for service for the following grabs – dimensioned according to maximum outreach and completely compatible with features of mobile harbor crane mentioned in paragraph 1.:

- four rope clamshell grab (1 unit) for handling dry bulk - 2,3 t/m³ - cargo on relation ship – warehouse and vice versa, dimensioned according to maximum outreach;

The bid is to contain the following options:

- telescopic spreader (1 unit) for handling 20ft. / 40ft. containers on relation ship – warehouse and vice versa;
 - four rope orange peel grab (1 unit) for handling - 2 t/m³ - scrap iron, on relation ship – warehouse and vice versa;
 - four rope clamshell grab (1 unit) with volume of 15 m³.
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Submitted bid must contain at least the following:

- documentation confirming that Bidders fulfill condition required for participation in the tender procedure;
- specification of equipment and services;
- specified standards for all equipment;
- certificates for all equipment;
- individual prices as well as total price with parity CIP Bar (Incoterms 2010);
- terms of payment;
- warranty period for mobile harbor crane and grabs with indicated price for extension of warranty period for mobile harbor crane;
- after warranty support;
- elements defining training for operation;
- elements defining training for maintenance;
- verified load analysis that the mobile harbor crane in bid would generate on the construction of the port's operative quay;
- estimation of productivity per hour of effective operation of mobile harbor crane when working with grab – for the cargo density 2,3 t/m³ (dimensioned at outreach of 48m), according to following parameters of operating cycle: closing – 26 m; hoisting – 15 m; slewing – 180⁰; lowering – 3 m; opening – 48 m;
- fuel consumption per hour of effective operation of the mobile harbor crane at the elements of operating cycle defined in the previous paragraph;
- electricity consumption per hour of effective operation of the mobile harbor crane in bid at the elements of operating cycle defined in two previously mentioned paragraphs - for the variant of feeding the mobile harbor crane from the Port electrical-energy network;
- expected total costs of regular maintenance services upon 10 000 effective hours of operation, including labour costs, spare part costs and maintenance material costs;
- data on service center for maintenance of the mobile harbor crane that would be responsible for the Port of Bar, on condition that the response time must be shorter than 24 h;
- certificate that a bidder has organized *call center* for support with working hours 24/7;
- hourly costs for engagement of serviceman certified by manufacturer of the mobile crane for execution of corrective maintenance activities on condition that response time must be shorter than 24 hours;
- expected period needed for delivering, assembling, testing and bringing crane in the status “ready for operations”;
- purchase list of mobile harbor cranes sold by the bidder for previous 5 years;
- bid validity period;
- financial guarantees:
 - Bank guarantee proving seriousness of respective bid, clean and payable on first demand at the amount of 3% of the total value of the bid with value added tax, with validity period of 90 days counting from the date of public opening of submitted bids - original;
 - Letter of intention by a business bank of Bidder for issuing performance bond at the amount of 10% of the total amount of value of bid with value added tax - ORIGINAL;
 - Letter of intention by a business bank of Bidder for issuing defects liability period guarantee at the amount of 5% of the total value of bid with value added tax - ORIGINAL.

- Letter of intention by a business bank of Bidder for submitting advance repayment guarantee at the amount of requested advance payment if such advance payment is condition for payment in the bid – ORIGINAL;
- Bidder may submit one original letter of intention of the bank for: performance bond, defects liability period guarantee and advance repayment guarantee and such letter must contain clearly defined intention of the bank for issuing guarantees for each item separately.

Bidder is obligated to submit the following documentation in printed and electronic form (in English):

- operating and maintenance instructions for mobile harbor crane (two copies)
- spare part catalogue for mobile harbor crane and grabs (two copies);
- CE certificate;

All domestic and foreign legal entities are entitled to submit bids – manufacturers or authorized distributors (dealers) of the equipment that is subject of this Public invitation.

Bids must be delivered in closed envelope containing following note “Bid - Mobile harbor crane – do not open” to the following address “Port of Bar” H.Co., Development department, Obala 13. jula b.b., 85 000 Bar, Montenegro or directly to the archives of “Port of Bar” H.Co. by 30 December 2019 until 13.30 h. Each bid must be sealed and signed. Bids submitted after the mentioned deadline, as well as those unsealed or incomplete, shall not be taken into account.

Public opening of bids will be organized on 30 December 2019, at 14 h, in the Administration building of “Port of Bar” H.Co. (Obala 13. jula b.b., 85 000 Bar, Montenegro – I floor, room 106).

The foreseen period for decision making of the Ordering party is 30 days from the day of public opening of bids.

“Port of Bar” H.Co. and selected most favourable bidder will conclude Contract on delivery, assembly, testing and preparation for service of the port mobile crane and grabs and such contract will contain, based on requests specified in this Public invitation and elements of accepted bid, specially defined mechanism of control (by the “Port of Bar” H.Co.) for fulfilment of requirements as per characteristic stages of the total process starting from production of the unit up to technical acceptance of the equipment in the Port of Bar.

The Ordering party reserves the right to desist from purchase of the equipment in bid at any time prior to awarding contract without liability to explain to bidders reasons for such decision.

Criteria for assessment of submitted bids are:

- price (45 points);
- quality of equipment (25 points);
- number of sold mobile harbor cranes by the bidder in the previous 5 years (20 points);
- delivery period (10 points);

Sub-criteria for assessment of criteria “quality of equipment” are:

- productivity per hour of work (5 points)
- fuel consumption (5 points)
- guarantee (5 points)
- maintenance costs (5 points)
- costs of engagement of serviceman per hour (5 points).

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